

International Petroleum Corp.

# **Operations and Financial Update First Quarter 2019**

Mike Nicholson, CEO Christophe Nerguararian, CFO May 8, 2019



# International Petroleum Corp. Corporate Strategy

- Deliver operational excellence
- Maintain financial resilience
- Maximize the value of our resource base
- Grow through M&A



# International Petroleum Corp. **Q1 2019 Highlights**

<b>Production Guidance</b>	<ul> <li>Q1 production at 44,400 boepd</li> <li>2019 guidance: 46,000 to 50,000 boepd retained</li> <li>2019 forecast exit rate &gt;50,000 boepd</li> <li>Production growth targeted in all countries</li> </ul>
<b>Operating Costs</b> <sup>(1)</sup>	- Operating costs of <b>13.2</b> USD/boe; in line with guidance
Organic Growth	<ul> <li>Capital expenditure increase from 166 to 188 MUSD</li> <li>Suffield N2N EOR project execution</li> <li>Additional conventional drilling in Canada – Five wells on acquir</li> </ul>
Operating Cash Flow <sup>(1)</sup>	<ul> <li>Strong cash flow generation</li> <li>Full year 2019 OCF forecast of 163 to 330 MUSD</li> <li>Q1 OCF of 83 MUSD, 25% of high end guidance at 70 USD/bbl Bread</li> </ul>
Liquidity	- Increased capital programme fully funded from cash flow
Resource Base <sup>(2)</sup>	->2x increase to 288 MMboe; >1.1 billion boe 2P+2C; 16 yr RLI
Shareholder Value <sup>(2)</sup>	- 37 % increase in NAV per share to 12.40 USD, IPC trading at 58%
<b>Business Development</b>	<ul> <li>Acquisition of 243 MMboe of additional contingent resource at E</li> <li>Opportunistic approach to further acquisitions</li> </ul>
HSE	- No material incidents

<sup>2)</sup> As at December 31, 2018, see Reader Advisory and MD&A

ired BlackPearl properties

rent (Brent avg 63 USD/bbl)

% discount

Blackrod<sup>(2)</sup> at very low cost

## International Petroleum Corp. **2019 Production – Q1 Performance**

- Q1 production ~1,000 boepd (2%) below mid point guidance
- Gas production impacted by freeze offs caused by abnormally low temperatures (-9%)

#### Achieved price in Q1 offsets production loss (+31%)

Actual -> 3.86 CAD/Mcf -> 2.96 CAD/Mcf CMD









boepd

# International Petroleum Corp. **2019 Production Guidance**

#### Production guidance for 2019 retained: 46,000 to 50,000 boepd net

#### Production growth targeted in all countries

- Suffield gas optimisation and oil drilling
- Onion Lake ramp up
- Malaysia infill wells
- France Vert-La-Gravelle project



Canada Gas, 38%

2019 forecast exit



## International Petroleum Corp. 2019 Revised Capital Budget

#### - Capital programme increased from high end guidance of 166 MUSD to 188 MUSD

- Fully funded from 2019 cash flow

Canada -	- Suffield	Malaysia
Approved	<ul> <li>Oil drilling and gas optimisation</li> <li>On track/ahead of expectation</li> </ul>	Approved - 3 in - Ker
Added	- N2N EOR project sanction	- On
Canada -	- Onion Lake / Other	France
Approved	<ul> <li>Onion Lake production optimisation         <ul> <li>On track, slightly slower ramp up due to cold weather</li> </ul> </li> <li>Blackrod pilot (1 well pair)         <ul> <li>On track for May spud</li> </ul> </li> </ul>	<b>Approved - Exe</b> - On
Added	<ul> <li>Play openers: Acquired BlackPearl conventional land         <ul> <li>5 wells; opens up to 130 drilling locations</li> </ul> </li> <li>Blackrod land acquisition         <ul> <li>243 MMboe CR<sup>(1)</sup></li> </ul> </li> </ul>	<sup>1)</sup> As at December 31, 2018, see

#### nfill wells ruing exploration and infill pilot wells n track for Q2 spud

#### ecution of Vert-La-Gravelle Phase 1 In track for Q2 spud

ee Reader Advisory and MD&A

# IPC – Canada **Suffield N2N EOR Project**

#### N2N enhanced oil recovery project sanctioned

- High value project given 22 MCAD Cenovus pre funding
- Facility CAPEX and 9 wells already completed (Cenovus)
- Additional 8 wells, 3 conversions and facility commissioning required
- Expected peak production adds of 1,250 bopd in 2-3 years (18% increase on current Suffield oil production)
- Strong economic returns, even at low prices





N2N 3D view

#### **Breakeven**

WCS @ ~26 USD/bbl



# IPC – Canada Blackrod Project - Acquired Strategic Lands

#### Acquired 243 MMboe<sup>(1)</sup> resource at very low cost

- Among the best quality reservoir + thickest pay in Blackrod

#### Project economics improve with well pair 3 success

- Longer wells with smart completion can reduce pre-production capex
- Produced water recycle skid further reduces cost base (Onion Lake)

#### Low cost opportunity to lock in further upside





#### **Blackrod Project**



# International Petroleum Corp. **Operating Cash Flow (MUSD)**<sup>(1)</sup>

Low Case WTI-WCS -20



<sup>1)</sup>Non-IFRS measure, See MD&A

<sup>2)</sup> Including OCF related to Netherlands assets disposed in December 2018

<sup>3)</sup> At mid-point of 2019 production guidance

# International Petroleum Corp. Net Asset Value (MUSD)<sup>(1)</sup>



As at December 31, 2018, see Reader Advisory and MD&A
 Non-IFRS measure, see MD&A

3) Based on the price of IPC shares as at April 26<sup>th</sup>, 2019, converted to USD (SEK 49.10; SEK/USD 9.49)

Market Cap<sup>(3)</sup>

## International Petroleum Corp. **Net Asset Value Per Share**<sup>(1)</sup>



<sup>1)</sup> As at December 31, 2018, see Reader Advisory and MD&A



# First Quarter 2019 Financial Highlights



# First Quarter 2019 **Financial Highlights**

First Quarter 2019 Production (boepd) 44,400 Average Dated Brent Oil Price (USD/boe) 63.1 Operating costs (USD/boe)<sup>(1)</sup> 13.2 Operating cash flow (MUSD)<sup>(1)</sup> 83.1 EBITDA (MUSD)<sup>(1)</sup> 81.7 Net result (MUSD) 33.1

#### First Quarter 2019 Realised Oil Prices



#### First Quarter 2019 Realised Gas Prices



#### Realised Price CAD/Mcf Empress / AECO differential AECO Day Ahead Index

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### First Quarter 2019 Financial Results – Operating Cash Flow<sup>(1)</sup>





# First Quarter 2019 Operating Costs <sup>(1)</sup>



USD/b	00
 20	
	2019 Operating Costs:
 12	12.9 USD/boe guidance unchanged
 8	
 4	
 0	

## First Quarter 2019 Netback<sup>(1)</sup> (USD/boe)

		2019
	Average Dated Brent oil price	(63.1 USD/bbl)
Revenue		36.9
Cost of operations		-11.3
Tariff and transportation		-1.5
Production taxes		-0.4
Operating costs (2)		-13.2
Cost of blending		-1.4
Inventory movements		-1.1
<b>Revenue – production costs</b>		21.2
Cash taxes		-0.4
Operating cash flow <sup>(2)</sup>		20.8
General and administration cos	sts <sup>(3)</sup>	-0.7
EBITDA <sup>(2)</sup>		20.5

<sup>(1)</sup> Based on production volumes <sup>(2)</sup> Non-IFRS Measure, see MD&A <sup>(3)</sup> Adjusted for depreciation

# First Quarter 2019

## First Quarter 2019 Cash Flows and Closing Net Debt<sup>(1)</sup> (MUSD)



## First Quarter 2019 **G&A / Financial Items**

MUSD	First Quarter
G&A	3.0
G&A – Depreciation	0.3
G&A Expense	3.3
	First Quarter
Interest expense	4.3
Loan facility commitment fees	0.3
Amortisation of loan fees	0.6
Foreign exchange loss (gain), net <sup>(1)</sup>	-3.9
Unwinding of asset retirement obligation	2.7
Other	0.1
Net Finance Costs	4.1

<sup>(1)</sup> Mainly non-cash, driven by the revaluation of external and intra-group loans



# First Quarter 2019 Financial Results



<sup>(1)</sup> Non-IFRS Measure, see MD&A

# First Quarter 2019 Balance Sheet

MU	SD 31 Mar 2	019
Assets		
Oil and gas properties	1,034.2	2
Other non-current assets	160.3	3
Current assets	110.4	4
	1,304.	9
Liabilities		
Financial liabilities	262.	8
Provisions	156.	5
Other non-current liabilities	57.8	8
Current liabilities	97.3	3
Equities	730.	5
	1,304.	9

#### 31 Dec 2018

1,014.8
169.4
98.9
1,283.1

283.7
151.5
55.8
96.3
695.8
1,283.1

# First Quarter 2019 **Liquidity and Hedging**

#### Credit Facilities

- One International (200 MUSD) and two Canadian (200 and 120 MCAD) revolving credit facilities
- IPC intends to amalgamate the two Canadian credit facilities into a single one for greater flexibility in Q2
- Second lien notes (75 MCAD)
- In excess of 150 MUSD availability under revolving credit lines

#### Hedging

- 20 to 50% of former BlackPearl production volumes
- Maturity up to end June 2020
- Mostly using collars

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#### **Reader Advisory**

#### **Forward Looking Statements**

This presentation contains statements and information which constitute "forward-looking statements" or "forward-looking information" (within the meaning of applicable securities legislation). Such statements and information (together, "forward-looking statements") relate to future events, including the Corporation's future performance, business prospects or opportunities. Actual results may differ materially from those expressed or implied by forward-looking statements. The forward-looking statements contained in this presentation are expressly qualified by this cautionary statement. Forward-looking statements speak only as of the date of this presentation, unless otherwise indicated. IPC does not assume any obligation, to update these forward-looking statements, except as required by applicable laws.

All statements other than statements of historical fact may be forward-looking statements. Any statements that express or involve discussions with respect to predictions, expectations, beliefs, plans, projections, forecasts, guidance, budgets, objectives, assumptions or future events or performance (often, but not always, using words or phrases such as "seek", "anticipate", "plan", "continue", "estimate", "expect", "may", "will", "project", "forecast", "predict", "potential", "targeting", "intend", "could", "might", "should", "believe", "budget" and similar expressions) are not statements of historical fact and may be "forward-looking statements". Forward-looking statements include, but are not limited to, statements with respect to: : IPC's intention and ability to continue to implement strategies to build long-term shareholder value; IPC's intention for organic growth; the opportunities; the ability of posed Vert La Gravelle development project, including drilling, and other organic growth opportunities in France; including the Villeperdue West project; the status of the suspension of operations if drilling is successful; future development potential of the Suffield area operations, including continued and future oil drilling and gas optimization programs and the N2N EOR development project; the proposed further conventional oil drilling in Canada, including the ability to such areinter of the Blackrod project; including the land position acquired in May 2019, in Canada; the results of the facilities and operations acquired in the Blackrod project; settimates; guidance evelopment project; settimates of reserves; estimates of continue to deleverage; and future eriling and other exploration and evelopment acquisition opportunities; the ability to generate free cash flows and use that cash to repay debt and to continue to deleverage; and future eriling and other exploration and development activities.

Statements relating to "reserves"; "contingent resources" and "prospective resources" are also deemed to be forward-looking statements, as they involve the implied assessment, based on certain estimates and assumptions, that the reserves and resources described exist in the quantities predicted or estimated and that the reserves and resources in the future. Ultimate recovery of reserves or resources is based on forecasts of future results, estimates of amounts not yet determinable and assumptions of management.

The forward-looking statements are based on certain key expectations and assumptions made by IPC, including expectations and assumptions concerning: prevailing commodity prices and currency exchange rates; applicable royalty rates and tax laws; interest rates; future well production rates and reserve and contingent resource volumes; operating costs; the timing of receipt of regulatory approvals; the performance of existing wells; the success obtained in drilling new wells; anticipated timing and results of capital expenditures; the sufficiency of budgeted capital expenditures in carrying out planned activities; the timing, location and extent of future drilling operations; the successful completion of acquisitions; the benefits of acquisitions; the state of the economy and the exploration and production business in the jurisdictions in which IPC operates and globally; the availability and cost of financing, labour and services; and the ability to market crude oil, natural gas and natural gas liquids successfully.

Although IPC believes that the expectations and assumptions on which such forward-looking statements are based are reasonable, undue reliance should not be placed on the forward-looking statements because IPC can give no assurances that they will prove to be correct. Since forward-looking statements address future events and conditions, by their very nature they involve inherent risks and uncertainties. Actual results could differ materially from those currently anticipated due to a number of factors and risks. These include, but are not limited to: the risks associated with the oil and gas industry in general such as operational risks in development, exploration and production; delays or changes in plans with respect to exploration or development projects or capital expenditures; the uncertainty of estimates and projections relating to reserves, resources, production, revenues, costs and expenses; health, safety and environmental risks; commodity price and exchange rate fluctuations; interest rate fluctuations; interest rate fluctuations; failure to complete or realize the anticipated benefits of acquisitions or dispositions; the ability to access sufficient capital from internal and external sources; failure to obtain required regulatory and other approvals; and changes in legislation, including but not limited to tax laws, royalties and environmental regulations. Readers are cautioned that the foregoing list of factors is not exhaustive.

Additional information on these and other factors that could affect IPC, or its operations or financial results, are included in the management discussion and analysis for the three months ended March 31, 2019 (MD&A) (See "Cautionary Statement Regarding Forward-Looking Information", "Reserves and Resources Advisory" and "Risk Factors" therein) and other reports on file with applicable securities regulatory authorities, which may be accessed through the SEDAR website (www.international-petroleum.com).

#### **Non-IFRS Measures**

References are made in this press release to "operating cash flow" (OCF), "Earnings Before Interest, Tax, Depreciation and Amortization" (EBITDA), "operating costs" and "net debt"/"net cash", which are not generally accepted accounting measures under International Financial Reporting Standards (IFRS) and do not have any standardized meaning prescribed by IFRS and, therefore, may not be comparable with definitions of OCF, EBITDA, operating costs and net debt/net cash that may be used by other public companies. Non-IFRS measures should not be considered in isolation or as a substitute for measures prepared in accordance with IFRS.

Management believes that OCF, EBITDA, operating costs and net debt/net cash are useful supplemental measures that may assist shareholders and investors in assessing the cash generated by and the financial performance and position of the Corporation. Management also uses non-IFRS measures internally in order to facilitate operating performance comparisons from period to period, prepare annual operating budgets and assess the Corporation's ability to meet its future capital expenditure and working capital requirements. Management believes these non-IFRS measures are important supplemental measures of operating performance because they highlight trends in the core business that may not otherwise be apparent when relying solely on IFRS financial measures. Management believes such measures allow for assessment of the Corporation's operating performance and financial condition on a basis that is more consistent and comparable between reporting periods. The Corporation also believes that securities analysts, investors and other interested parties frequently use non-IFRS measures in the evaluation of issuers.

The definition and reconciliation of each non-IFRS measure is presented in IPC's MD&A (See "Non-IFRS Measures" therein).

#### **Disclosure of Oil and Gas Information**

This presentation contains references to estimates of 2P reserves and resources attributed to the Corporation's oil and gas assets. Gross reserves / resources are the total working interest (operating or non-operating) share reserves before the deduction of any royalties and without including any royalty interests receivable.

Reserves estimates, contingent resource estimates and estimates of future net revenue in respect of IPC's oil and gas assets in the Suffield area of Canada are effective as of December 31, 2018, and are included in the report prepared by McDaniel & Associates Consultants Ltd. (McDaniel), an independent qualified reserves evaluator, in accordance with National Instrument 51-101 – Standards of Disclosure for Oil and Gas Activities (NI 51-101) and the Canadian Oil and Gas Evaluation Handbook (the COGE Handbook), and using McDaniel's January 1, 2019 price forecasts.

Reserves estimates, contingent resource estimates and estimates of future net revenue in respect of IPC's oil and gas assets in the Onion Lake, Blackrod and Mooney areas of Canada are effective as of December 31, 2018, and are included in the report prepared by Sproule Associates Limited (Sproule), an independent qualified reserves evaluator, in accordance with NI 51-101 and the COGE Handbook, and using McDaniel's January 1, 2019 price forecasts.

Reserve estimates, contingent resource estimates, prospective resource estimates and estimates of future net revenue in respect of IPC's oil and gas assets in France and Malaysia are effective as of December 31, 2018, and are included in the report prepared by ERC Equipoise Ltd. (ERCE), an independent qualified reserves auditor, in accordance with NI 51-101 and the COGE Handbook, and using McDaniel's January 1, 2019 price forecasts.

## **Reader Advisory**

The contingent resource estimates in respect of the oil and gas assets acquired in May 2019 in the Blackrod area of Canada are effective as of December 31, 2018, and have been evaluated by Sproule, in accordance with NI 51-101 and the COGE Handbook. The lands acquired will be part of the planned SAGD development at Blackrod and have the same classification (Development on Hold) as the other Blackrod lands. The same chance of development risk (77%) has been applied to the acquired lands as was used for Phase 2 and Phase 3 of the Blackrod project. These lands will be incorporated into the Phase 2 and Phase 3 development plan going forward. Additional details regarding the planned development at Blackrod, including an assessment of the contingencies, timing and economics for the proposed development, are available in the AIF.

The price forecasts used in the reserve reports are available on the website of McDaniel (www.mcdan.com), and are contained in the MCR.

The reserves life index (RLI) is calculated by dividing the 2P reserves of 288 MMboe as at December 31, 2018, by the mid-point of the initial 2019 production guidance of 46,000 to 50,000 boepd. The reserves replacement ratio is based on 2P reserves of 129.1 MMboe as at December 31, 2017 (including the 2P reserves attributable to the acquisition of the Suffield area assets which completed on January 5, 2018), production during 2018 of 12.4 MMboe, additions to 2P reserves during 2018 of 12.7 MMboe, disposals of 2P reserves related to the disposal of the Netherlands assets of 1.6 MMboe and 2P reserves of 128.0 MMboe as at December 31, 2018 (excluding the 2P reserves attributable to the acquisition of BlackPearl which completed on December 14, 2018).

"2P reserves" means IPC's gross proved plus probable reserves. "Proved reserves" are those reserves that can be estimated with a high degree of certainty to be recoverable. It is likely that the actual remaining quantities recovered will exceed the estimated proved reserves. "Probable reserves" are those additional reserves that are less certain to be recovered than proved reserves. It is equally likely that the actual remaining quantities recovered will be greater or less than the sum of the estimated proved plus probable reserves.

Contingent resources are those quantities of petroleum estimated, as of a given date, to be potentially recoverable from known accumulations using established technology under development, but which are not currently considered to be commercially recoverable due to one or more contingencies. Contingencies are conditions that must be satisfied for a portion of contingent resources to be classified as reserves that are: (a) specific to the project being evaluated; and (b) expected to be resolved within a reasonable timeframe. Contingencies may include factors such as economic, legal, environmental, political, and regulatory matters, or a lack of markets. It is also appropriate to classified to classified based on a project maturity and/or characterized by their economic status.

There are three classifications of contingent resources: low estimate, best estimate and high estimate. Best estimate is a classification of estimated resources described in the COGE Handbook as being considered to be the best estimate of the quantity that will be actually recovered. It is equally likely that the actual remaining quantities recovered will be greater or less than the best estimate. If probabilistic methods are used, there should be at least a 50% probability that the quantities actually recovered will equal or exceed the best estimate.

Contingent resources are further classified based on project maturity. The project maturity subclasses include development on hold, development unclarified and development not viable. All of the Corporation's contingent resources are classified as either development on hold or development unclarified. Development on hold is defined as a contingent resource where there is a reasonable chance of development, but there are major non-technical contingencies to be resolved that are usually beyond the control of the operator. Development unclarified is defined as a contingent resource that requires further appraisal to clarify the potential for development and has been assigned a lower chance of development until contingencies can be clearly defined. Chance of development is the probability of a project being commercially viable.

References to "unrisked" contingent resources volumes means that the reported volumes of contingent resources have not been risked (or adjusted) based on the chance of commerciality of such resources. In accordance with the COGE Handbook for contingent resources, the chance of commerciality is solely based on the chance of development based on all contingencies required for the re-classification of the contingent resources as reserves being resolved. Therefore unrisked reported volumes of contingent resources do not reflect the risking (or adjustment) of such volumes based on the chance of development of such resources.

The contingent resources reported in this presentation are estimates only. The estimates are based upon a number of factors and assumptions each of which contains estimation error which could result in future revisions of the estimates as more technical and commercial information becomes available. The estimation factors include, but are not limited to, the mapped extent of the oil and gas accumulations, geologic characteristics of the reservoirs, and dynamic reservoir performance. There are numerous risks and uncertainties associated with recovery of such resources, including many factors beyond the Corporation's control. There is uncertainty that it will be commercially viable to produce any portion of the contingent resources referred to in this presentation.

2P reserves and contingent resources included in the reports of McDaniel, Sproule and ERCE have been aggregated in this presentation by IPC. Estimates of reserves, resources and future net revenue for individual properties may not reflect the same level of confidence as estimates of reserves, resources and future net revenue for all properties, due to aggregation. This presentation contains estimates of the net present value of the future net revenue from IPC's reserves. The estimated values of future net revenue disclosed in this presentation do not represent fair market value. There is no assurance that the forecast prices and cost assumptions used in the reserve evaluations will be attained and variances could be material.

References to "contingent resources" do not constitute, and should be distinguished from, references to "reserves". References to "prospective resources" do not constitute, and should be distinguished from, references to "contingent resources" and "reserves".

This presentation includes oil and gas metrics including "cash margin netback", "taxation netback", "cash taxes", "EBITDA netback" and "profit netback". Such metrics do not have a standardized meaning under IFRS or otherwise, and as such may not be reliable. This information should not be used to make comparisons.

"Cash margin netback" is calculated on a per boe basis as oil and gas sales, less operating, tariff/transportation and production tax expenses. Netback is a common metric used in the oil and gas industry and is used by management to measure operating results on a per boe basis to better analyze performance against prior periods on a comparable basis.

"Taxation netback" is calculated on a per boe basis as current tax charge/credit less deferred tax charge/credit. Taxation netback is used to measure taxation on a per boe basis.

"Operating cash flow netback" is calculated as cash margin netback less cash taxes. Operating cash flow netback is used to measure operating results on a per boe basis of cash flow.

"Cash taxes" is calculated as taxes payable in cash, and not only for accounting purposes. Cash taxes is used to measure cash flow.

"EBITDA netback" is calculated as cash margin netback less general and administration expenses. EBITDA netback is used by management to measure operating results on a per boe basis.

"Profit netback" is calculated as cash margin netback less depletion/depreciation, general and administration expenses and financial items. Profit netback is used by management to measure operating results on a per boe basis.

BOEs may be misleading, particularly if used in isolation. A BOE conversion ratio of 6 thousand cubic feet (Mcf) per 1 barrel (bbl) is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead. As the value ratio between natural gas and crude oil based on the current prices of natural gas and crude oil is significantly different from the energy equivalency of 6:1, utilizing a 6:1 conversion basis may be misleading as an indication of value.

#### Currency

All dollar amounts in this presentation are expressed in United States dollars, except where otherwise noted. References herein to USD mean United States dollars. References herein to CAD mean Canadian dollars.



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