



International
Petroleum
Corp.

International Petroleum Corp.

***Operations and Financial Update
Third Quarter 2019***

Mike Nicholson, CEO
Christophe Nerguararian, CFO
November 5, 2019

Q3 2019

International Petroleum Corp. **Corporate Strategy**

- **Deliver operational excellence**
- **Maintain financial resilience**
- **Maximize the value of our resource base**
- **Grow through M&A**



International Petroleum Corp.

Q3 2019 Highlights

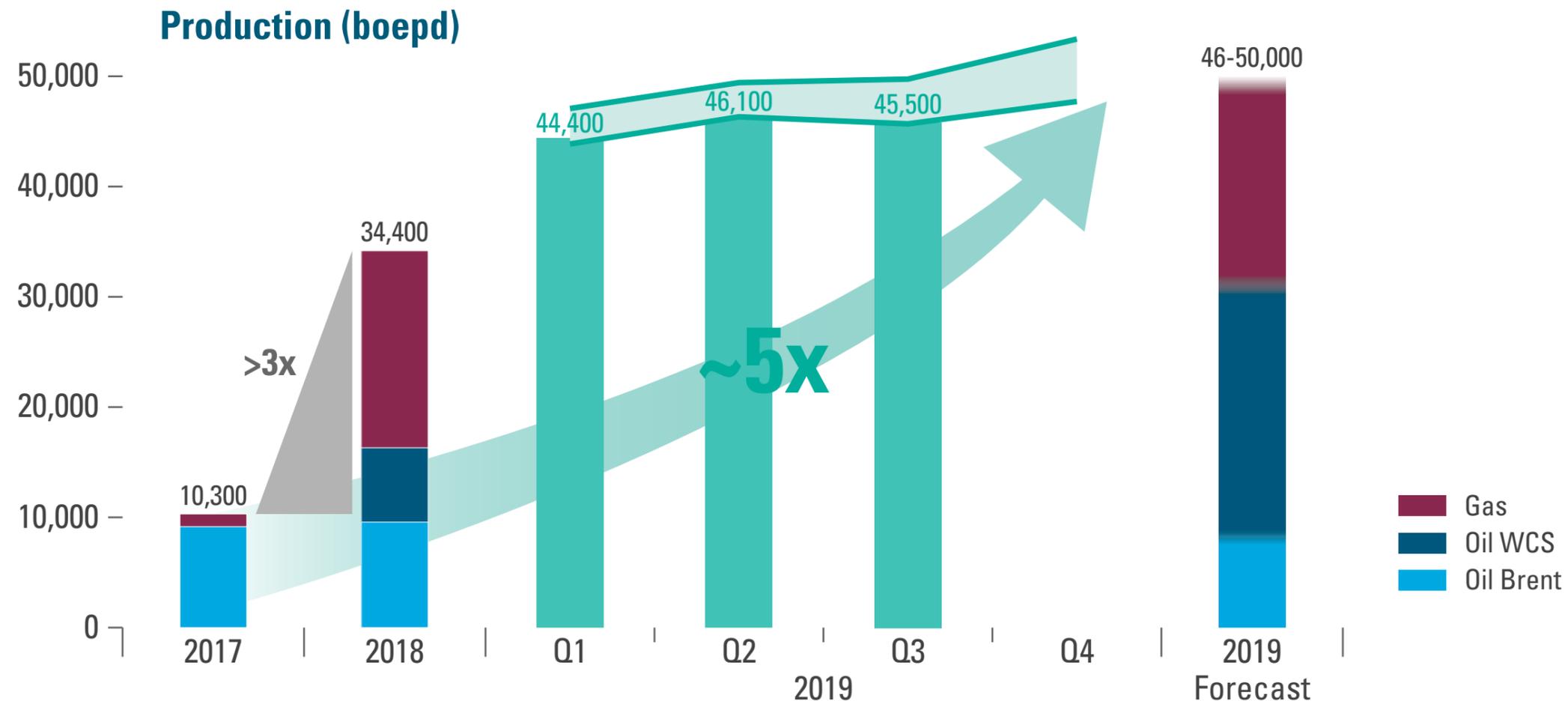
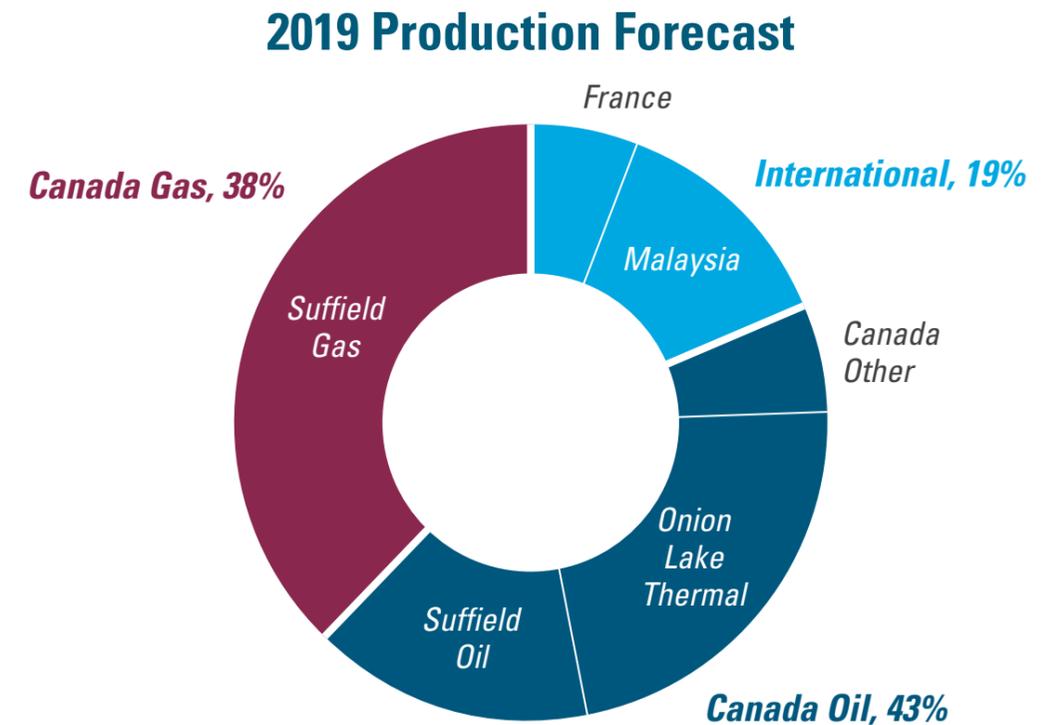
Production Guidance	<ul style="list-style-type: none"> - Q3 production at 45,500 boepd - Retain full year guidance at lower end of 46,000 to 50,000 boepd range - 2019 forecast exit rate of >50,000 boepd
Operating Costs ⁽¹⁾	<ul style="list-style-type: none"> - Q3 operating costs of 13.0 USD/boe; in line with guidance - Full year guidance of 12.9 USD/boe retained
Organic Growth	<ul style="list-style-type: none"> - Capital expenditure guidance retained at 188 MUSD - Drilling operations ongoing in Canada, France & Malaysia
Operating Cash Flow ⁽¹⁾	<ul style="list-style-type: none"> - Strong cash flow generation, Q3 OCF of 70 MUSD - Full year 2019 OCF forecast of 163 to 330 MUSD - 9M OCF of 229 MUSD, 69% of high end guidance at 70 USD/bbl Brent (Brent avg 65 USD/bbl)
Liquidity	<ul style="list-style-type: none"> - Capital programme remains fully funded from cash flow with significant free cash flow generated - Net debt reduced from 239 MUSD to 208 MUSD - Material liquidity headroom under existing bank facilities
Resource Base ⁽²⁾	<ul style="list-style-type: none"> - >2x increase to 288 MMboe; >1.3 billion boe 2P+2C; 16 yr RLI
Shareholder Value ⁽²⁾	<ul style="list-style-type: none"> - 37% increase in NAV per share to 12.40 USD, IPC trading at 72% discount - New share repurchase programme to be launched
Business Development	<ul style="list-style-type: none"> - Opportunistic approach to further acquisitions
HSE	<ul style="list-style-type: none"> - No material incidents

⁽¹⁾ Non-IFRS measure, see MD&A

⁽²⁾ As at December 31, 2018, see Reader Advisory and MD&A

International Petroleum Corp. Production Growth

- Q3 in line with latest guidance at 45,500 boepd
- Q4 ramp up with Malaysia infills, France and Onion Lake F-Pad
- Retain full year production guidance toward lower end of 46,000 to 50,000 boepd range
- Exit rate of 50,000 boepd retained



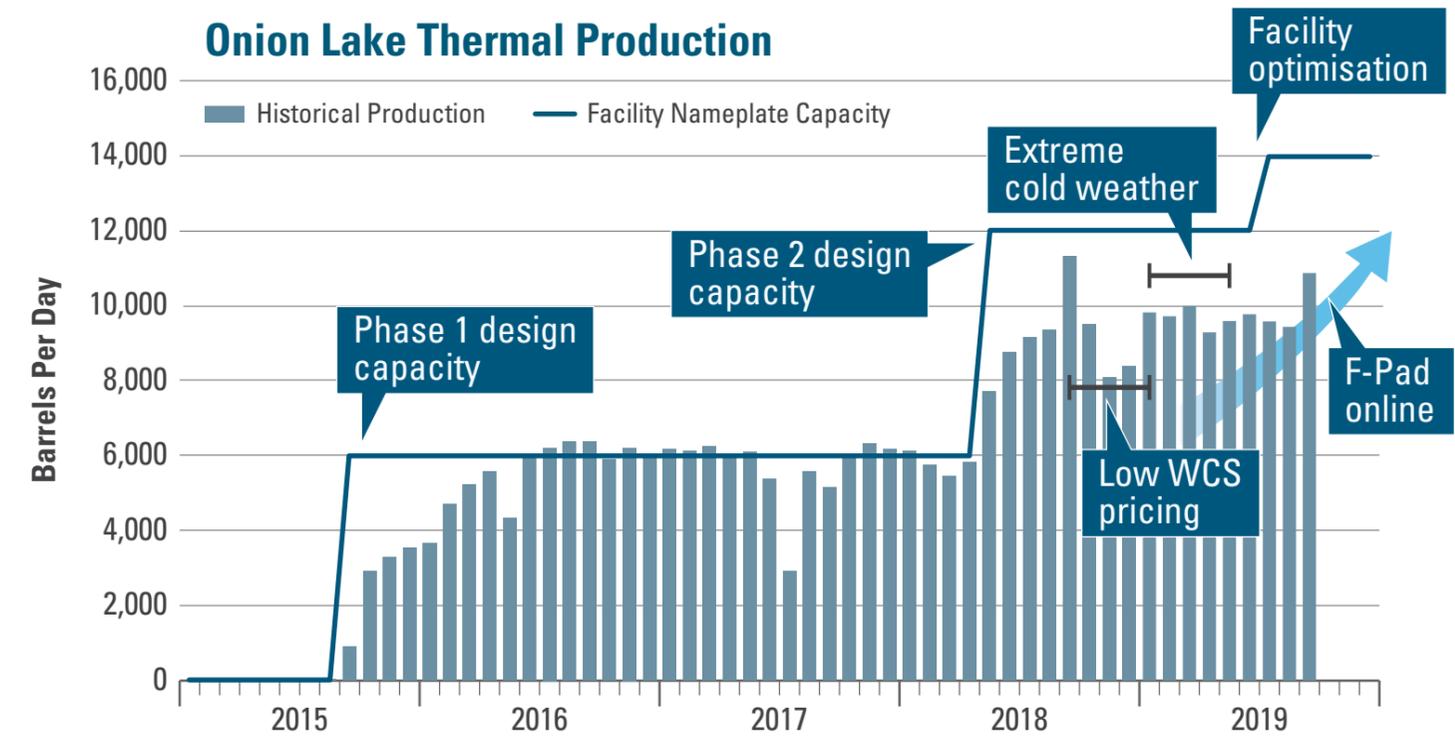
International Petroleum Corp. 2019 Capital Programme – Canada

■ Onion Lake Thermal

- Facility optimisation
 - 4th boiler installed on Phase 1 facility
 - 2 direct intake hoses installed (June)
 - Produced water recycling skid installed (July)
 - Construction of permanent water offtake system completed (October)
 - Redundancy in place to cope with extreme cold weather

■ F-Pad ramp up

- Steam injection commenced Q3
- Production start up in September
- Expect year end rates to reach ~12,000 bopd



International Petroleum Corp. 2019 Capital Programme – Canada

■ Suffield

- Fifteen out of seventeen oil wells online
- Extensive gas well swabbing programme executed and 75 well recompletions executed with a further 75 to be completed by year end
- Successfully commissioned and started up N2N process and chemical injection facilities in Q3
- Four out of eight N2N EOR wells online

■ Blackrod

- Third well pair successfully completed with ~1,400 m of horizontal section
- Steam start up expected early 2020



N2N facilities



Swabbing rig

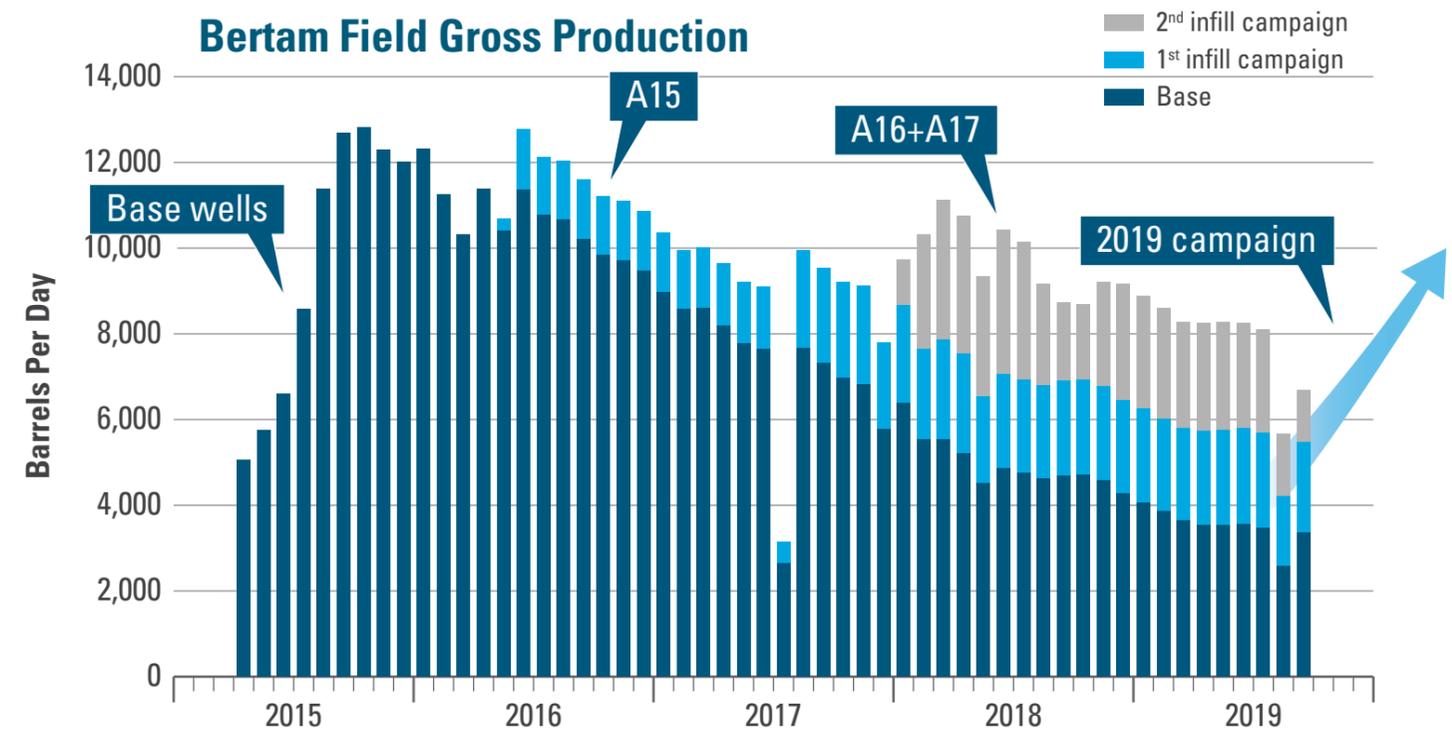
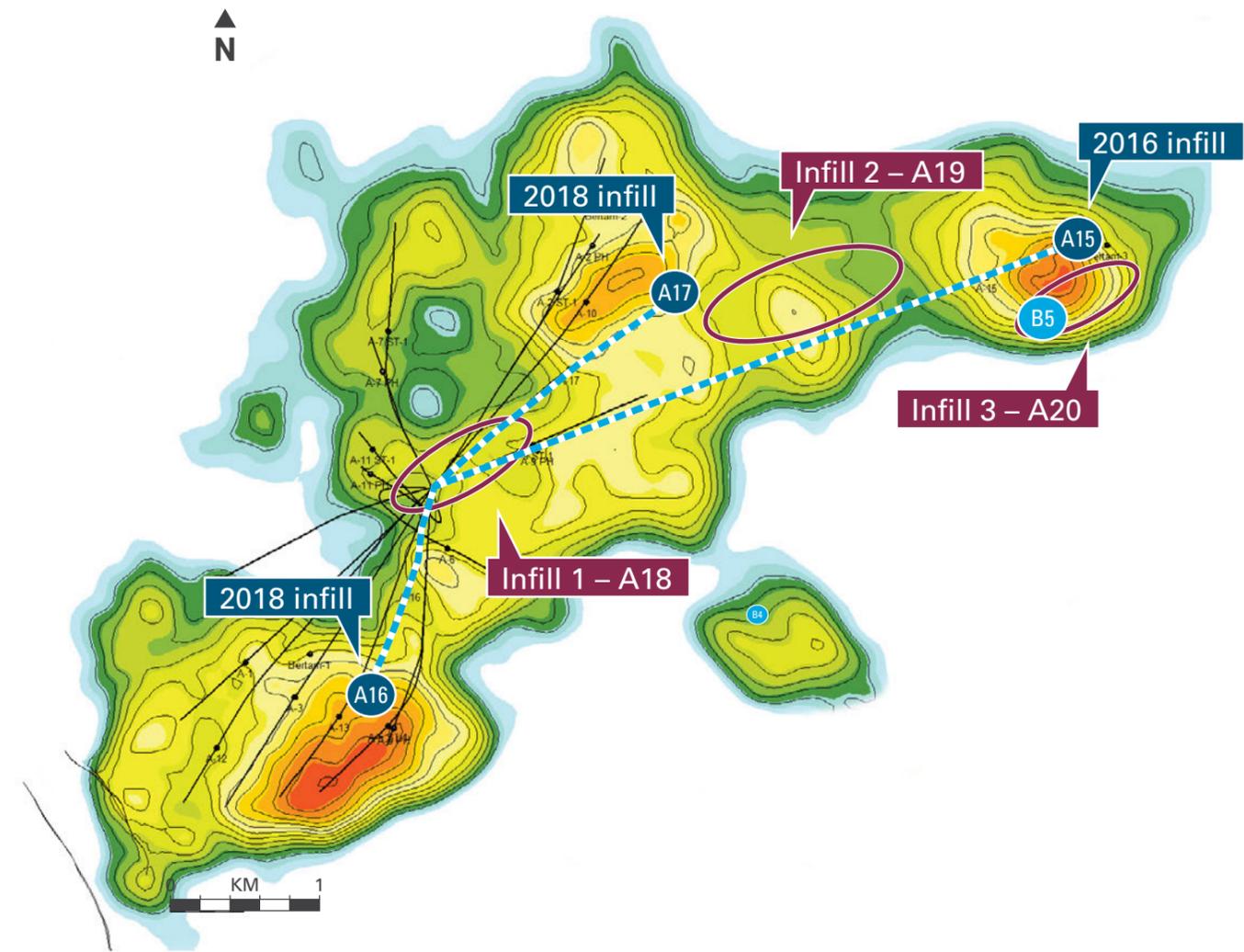


Well completion

International Petroleum Corp. 2019 Capital Programme – Malaysia

■ Bertam

- 2016 & 2018 infill drilling programme account for ~55% of production
- B5 pilot in A20 area confirmed a third infill well
- 3 well infill programme commenced in August
- Q3 net production rates of 5,100 bopd expected to increase to ~7,500 bopd by end of the programme (~10,000 bopd gross)

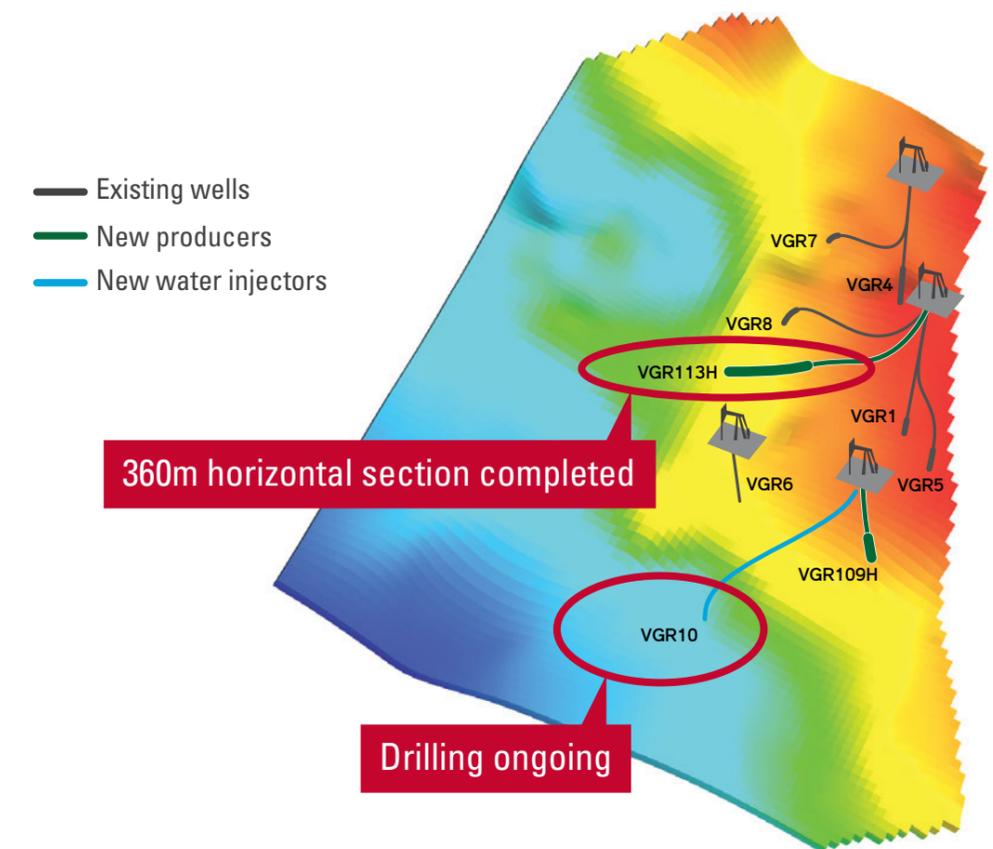


International Petroleum Corp. 2019 Capital Programme – France

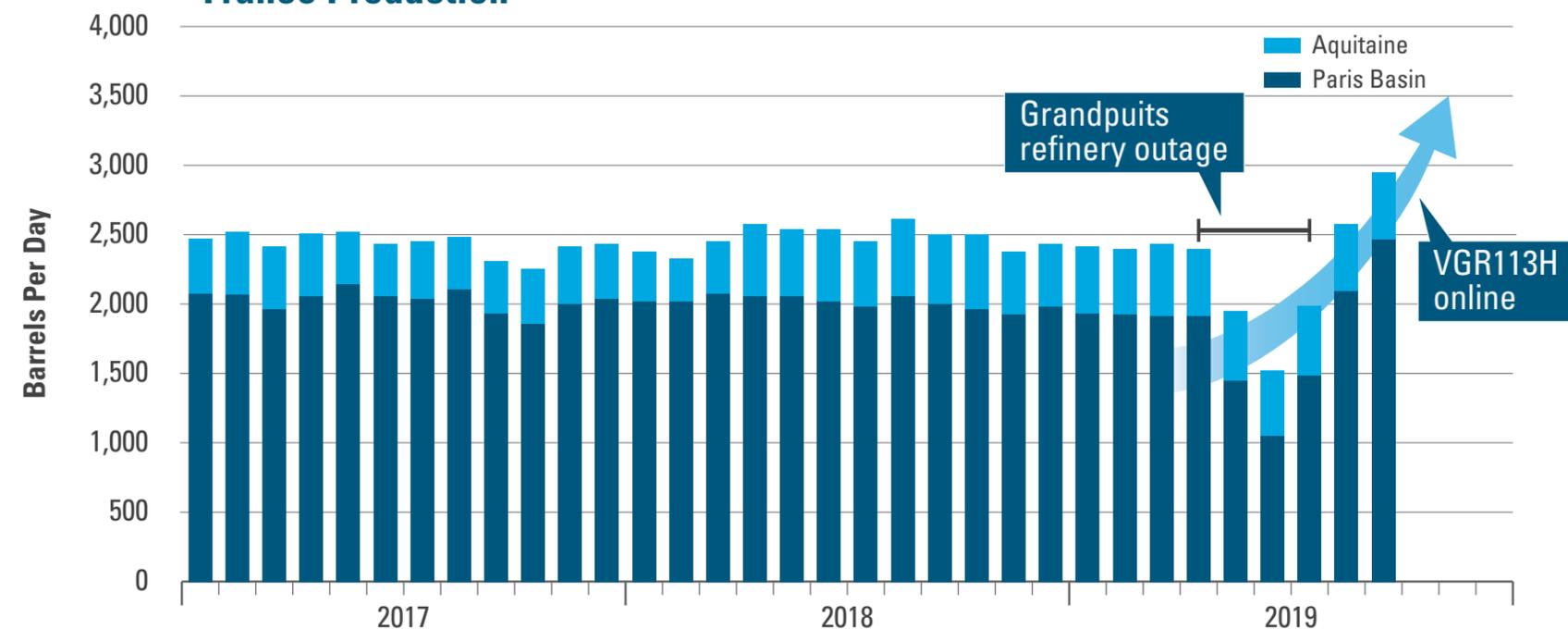
■ Vert-La-Gravelle redevelopment

- Q3 production in France average 2,500 boepd
- Completed first horizontal well in Triassic (VGR113) with 360m of horizontal section
- Initial results ahead of expectations
 - Current production at >1,000 bopd
 - Material increase in French production currently >3,000 bopd.
- VGR10 drilling ongoing – top structure shallow to prognosis may be positive for Phase 2 development

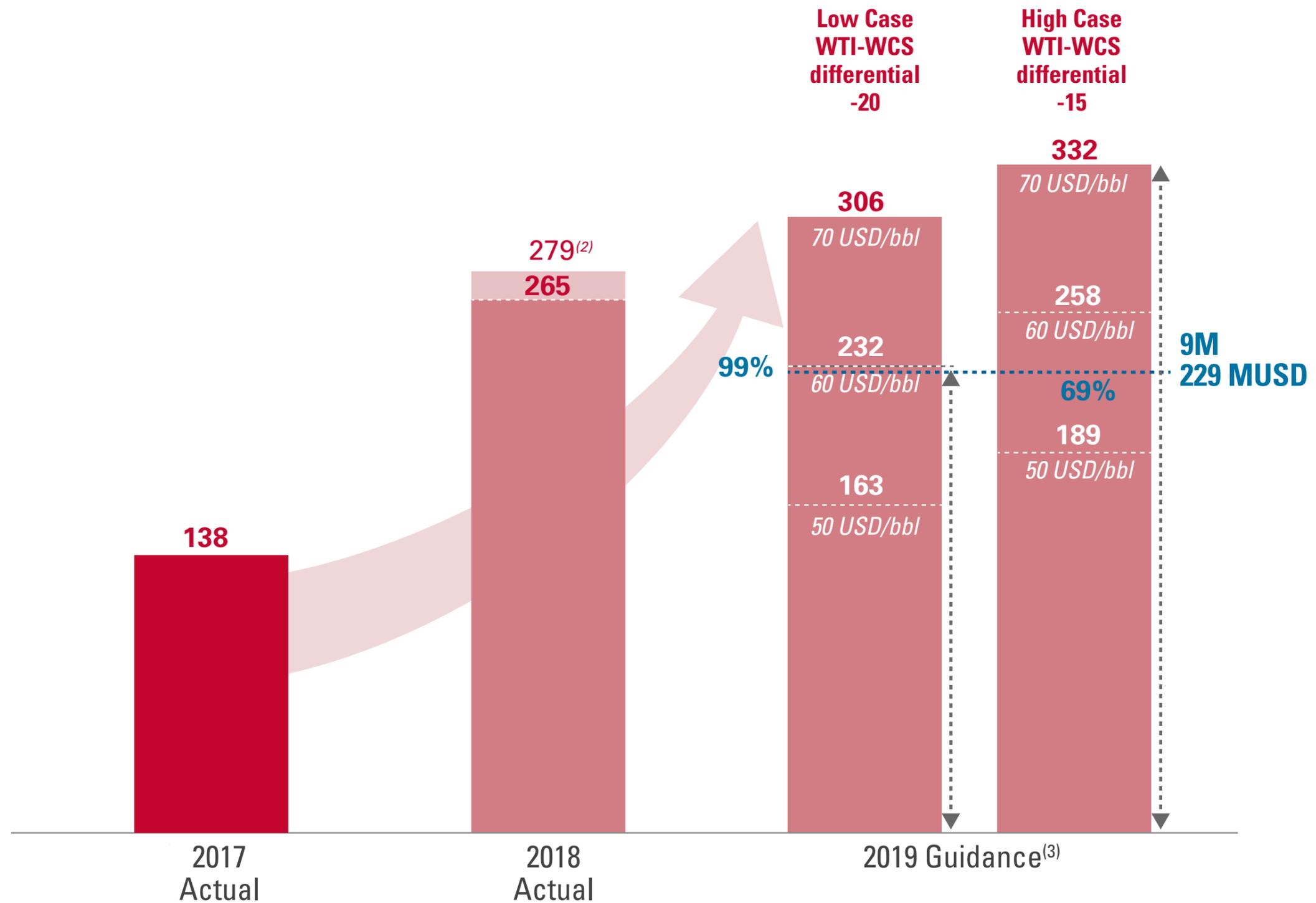
Vert-La-Gravelle Hydrocarbon Saturation



France Production



International Petroleum Corp. Operating Cash Flow (MUSD)⁽¹⁾

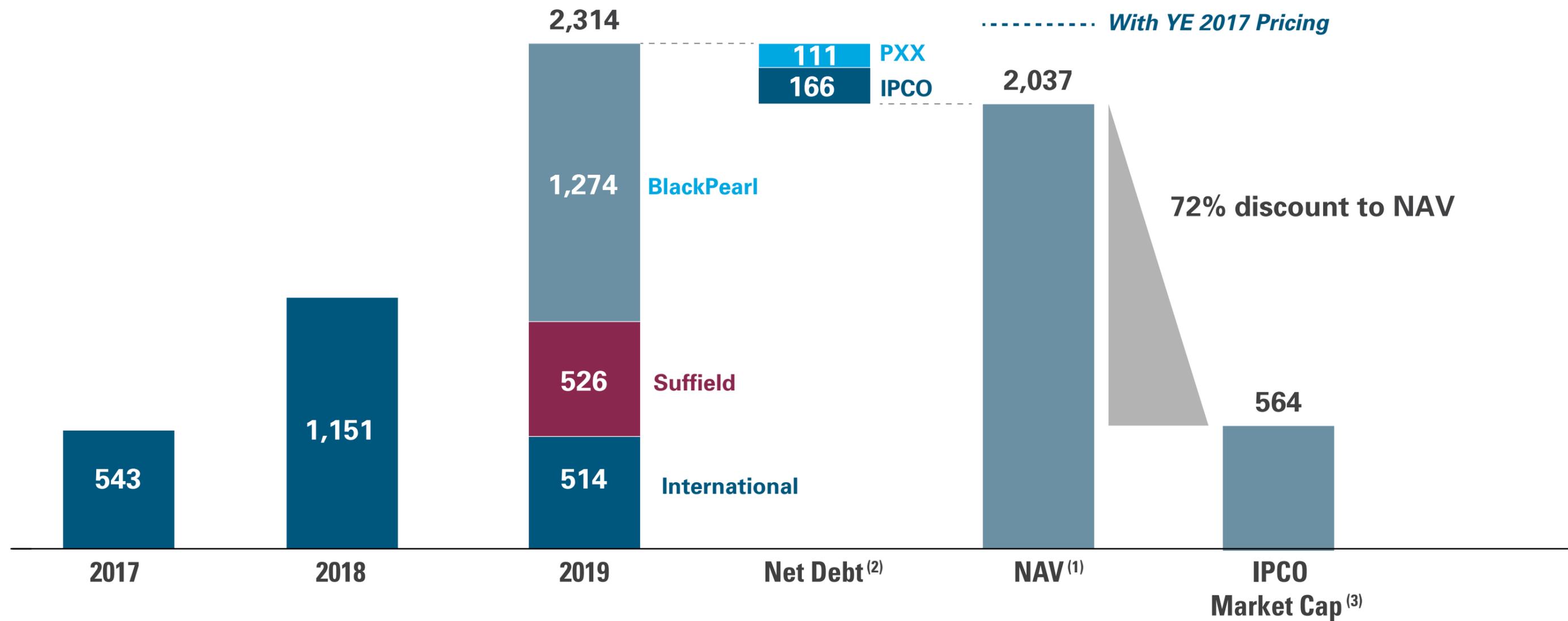


¹⁾ Non-IFRS measure, See MD&A

²⁾ Including OCF related to Netherlands assets disposed in December 2018

³⁾ At mid-point of 2019 production guidance

International Petroleum Corp. Net Asset Value (MUSD)⁽¹⁾



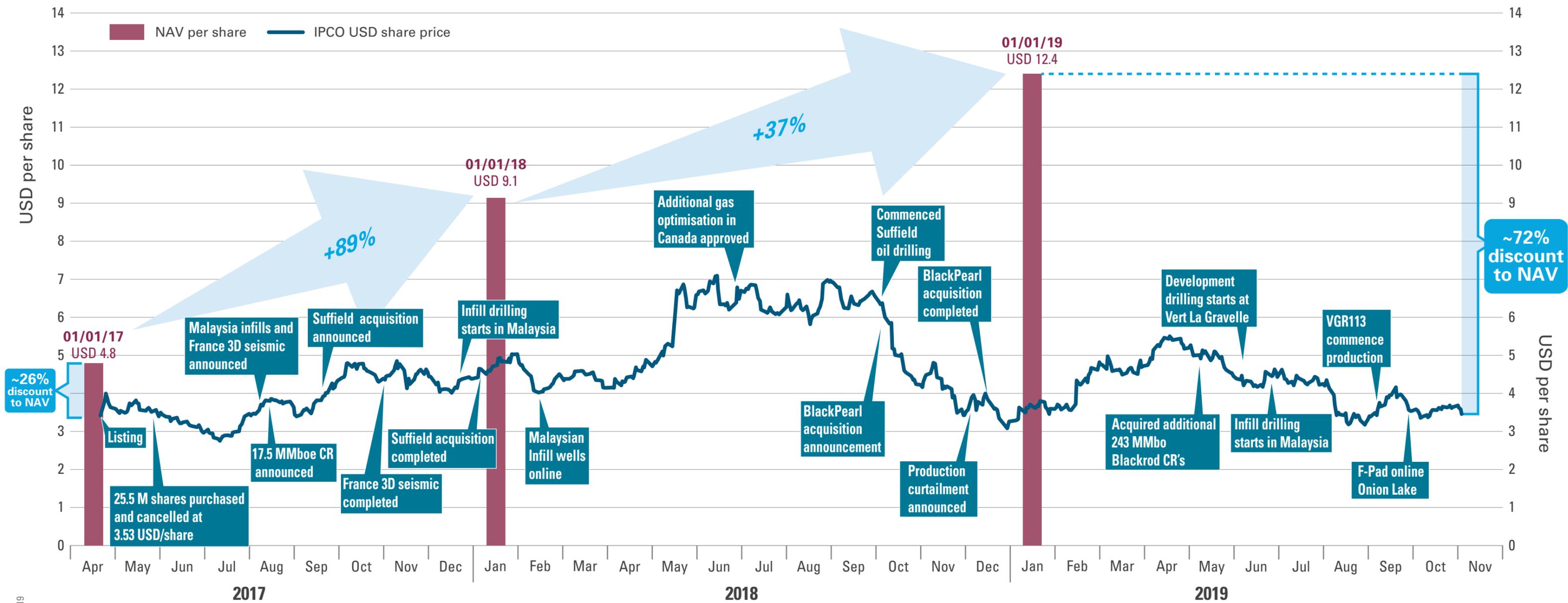
1) As at December 31, 2018, see Reader Advisory and MD&A

2) Non-IFRS measure, see MD&A

3) Based on the price of IPC shares as at November 1st, 2019, converted to USD (SEK 33.20 ; SEK/USD 9.63)

International Petroleum Corp.

Net Asset Value Per Share vs Share Price ⁽¹⁾



¹⁾ As at December 31, 2018, see Reader Advisory and MD&A

International Petroleum Corp.

Shareholder Value

■ **First share repurchase launched May 2017**

- 25.5 million shares acquired and cancelled
- 90 MUSD
- CAD 4.77 per share
- Production 10 Mboepd, ~29 MMboe 2P reserve, no contingent resource, significant discount to 2P NAV⁽¹⁾

■ **New repurchase programme⁽²⁾**

- Production expected to increase ~5x by year end
- 2P reserve increased by 10x
- Aggregated ~1 billion barrels contingent resource
- Wider discount to 2P NAV⁽¹⁾
- Commodity prices relatively stronger
- 2019 financial performance towards high end of guidance
- Plan to buy back 11.5 million shares; approx. 7% of shares outstanding, maximum permitted over next 12 months

¹⁾ See Reader Advisory

²⁾ Subject to Toronto Stock Exchange approval



Third Quarter 2019 Financial Highlights



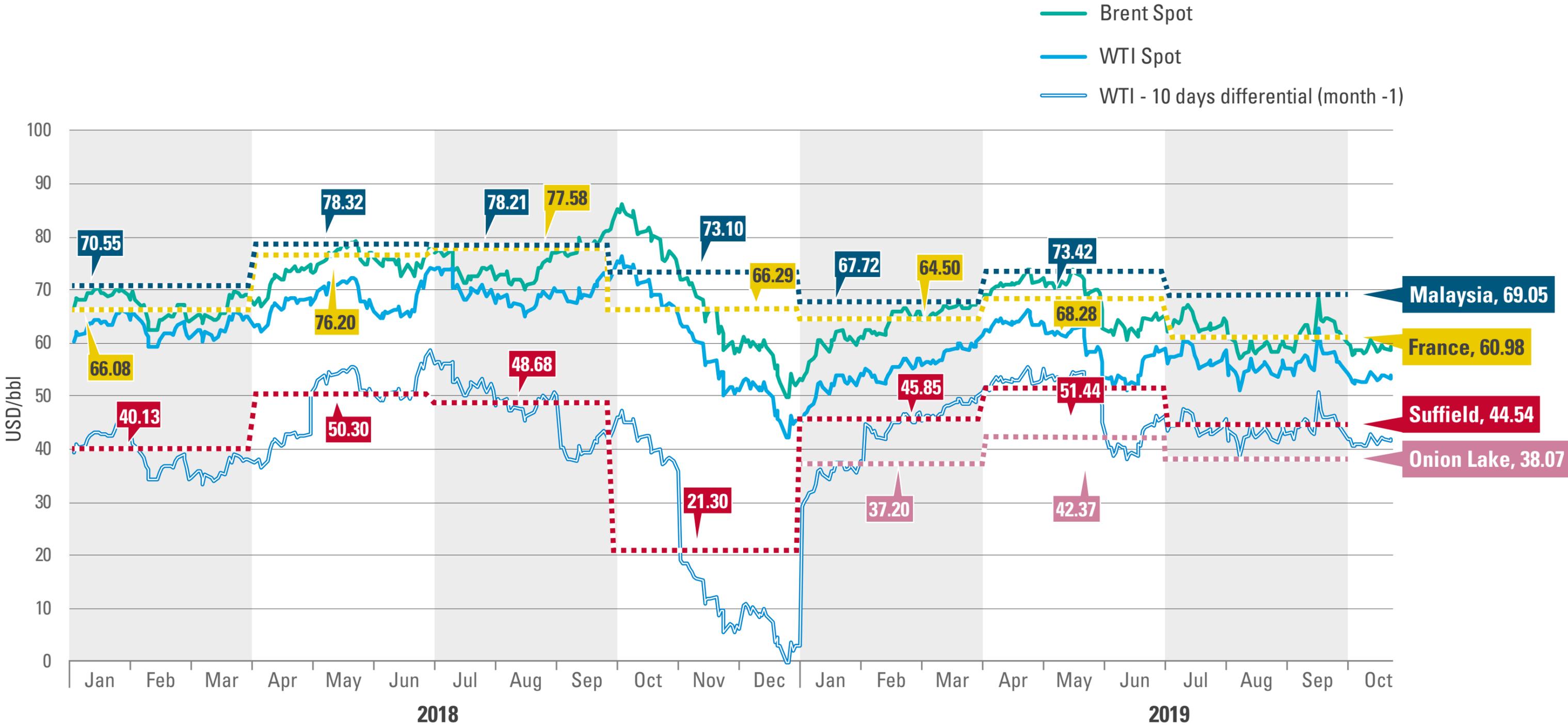
First Nine Months 2019

Financial Highlights

	Third Quarter 2019	First Nine Months 2019
Production (boepd)	45,500	45,300
Average Dated Brent Oil Price (USD/boe)	62.0	64.6
Operating costs (USD/boe) ⁽¹⁾	13.0	13.0
Operating cash flow (MUSD) ⁽¹⁾	69.5	229.1
EBITDA (MUSD) ¹	68.9	225.2
Net result (MUSD)	6.3	65.2

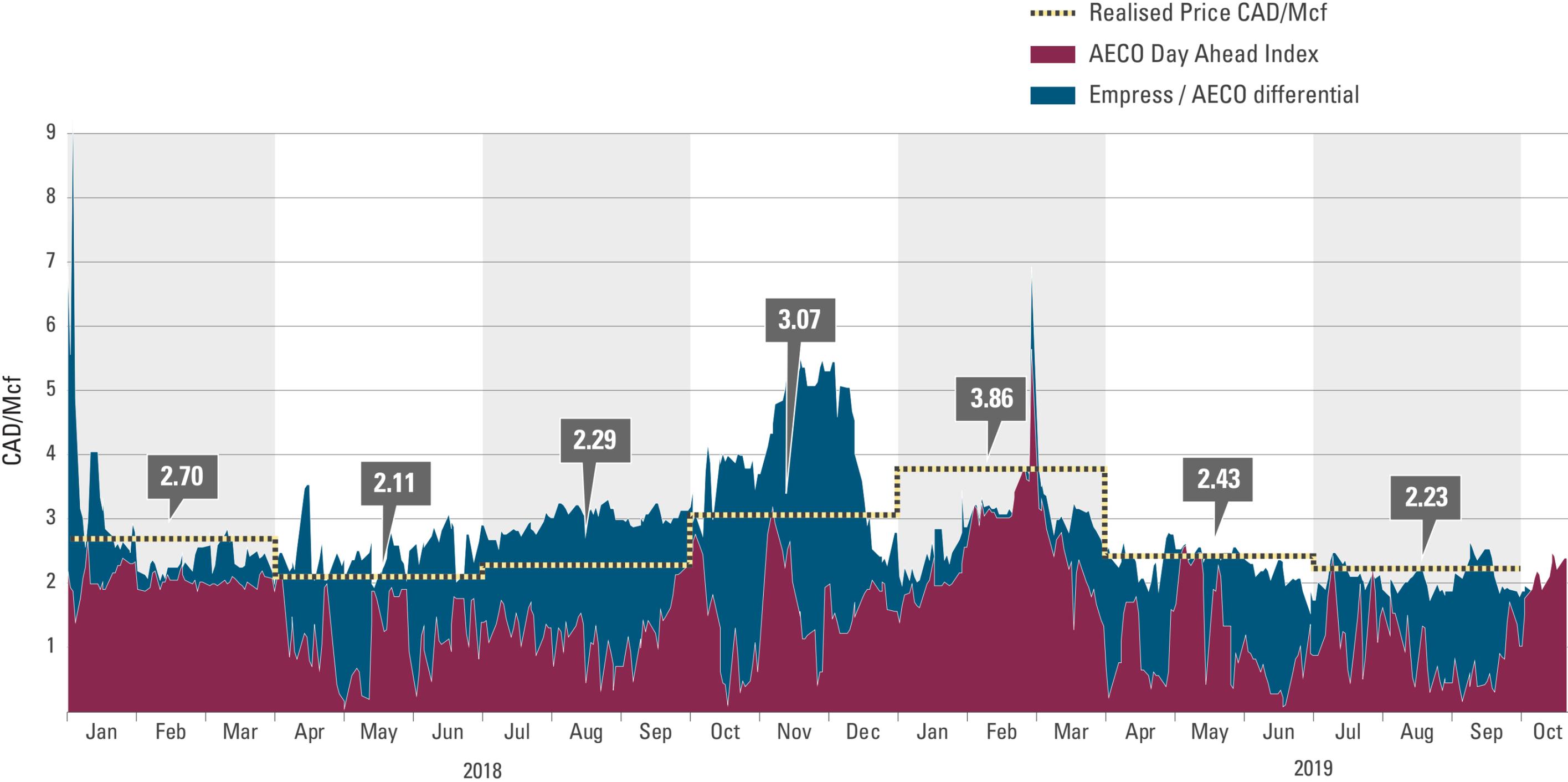
⁽¹⁾ Non-IFRS Measures, see MD&A

Third Quarter 2019 Realised Oil Prices



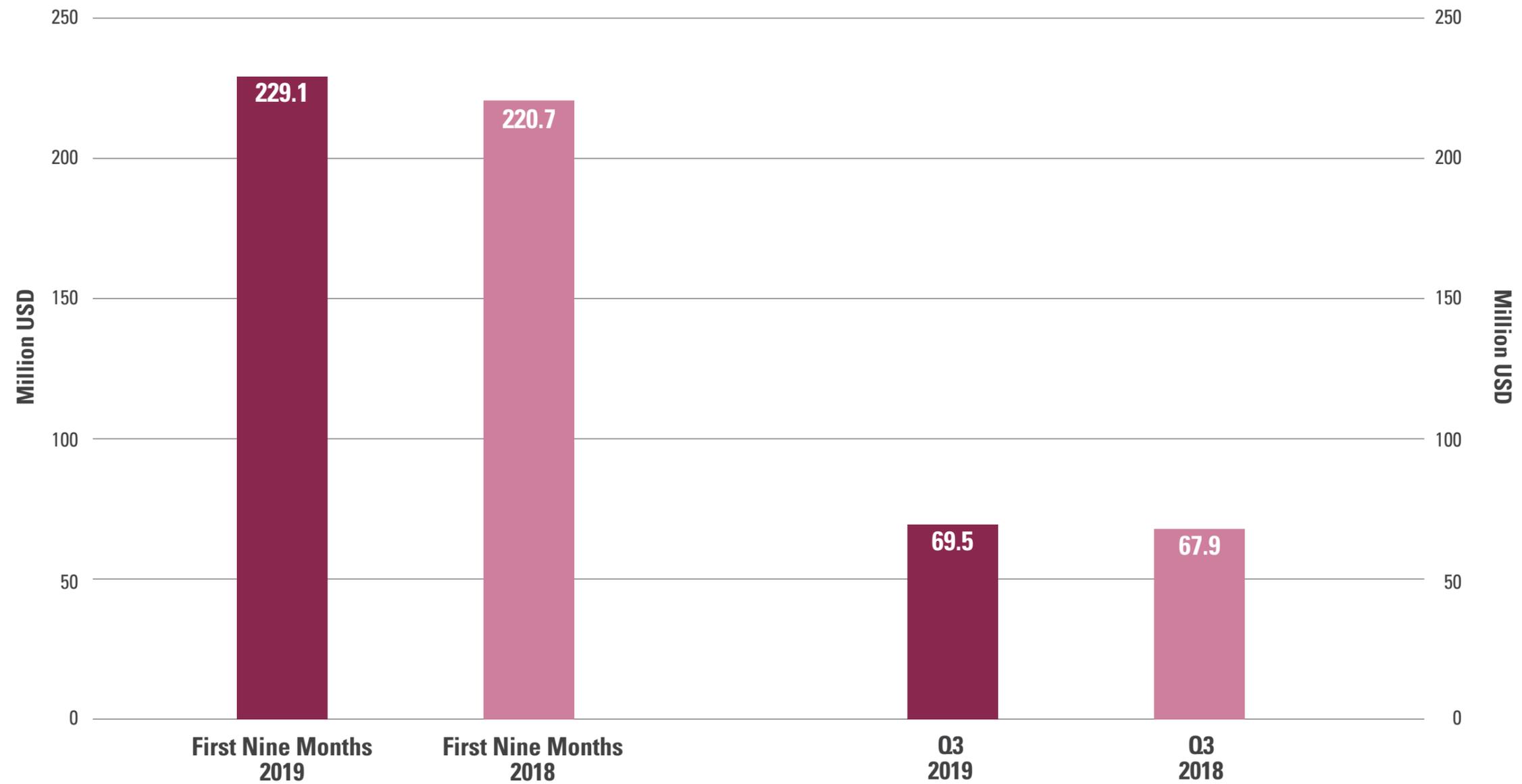
Third Quarter 2019

Realised Gas Prices



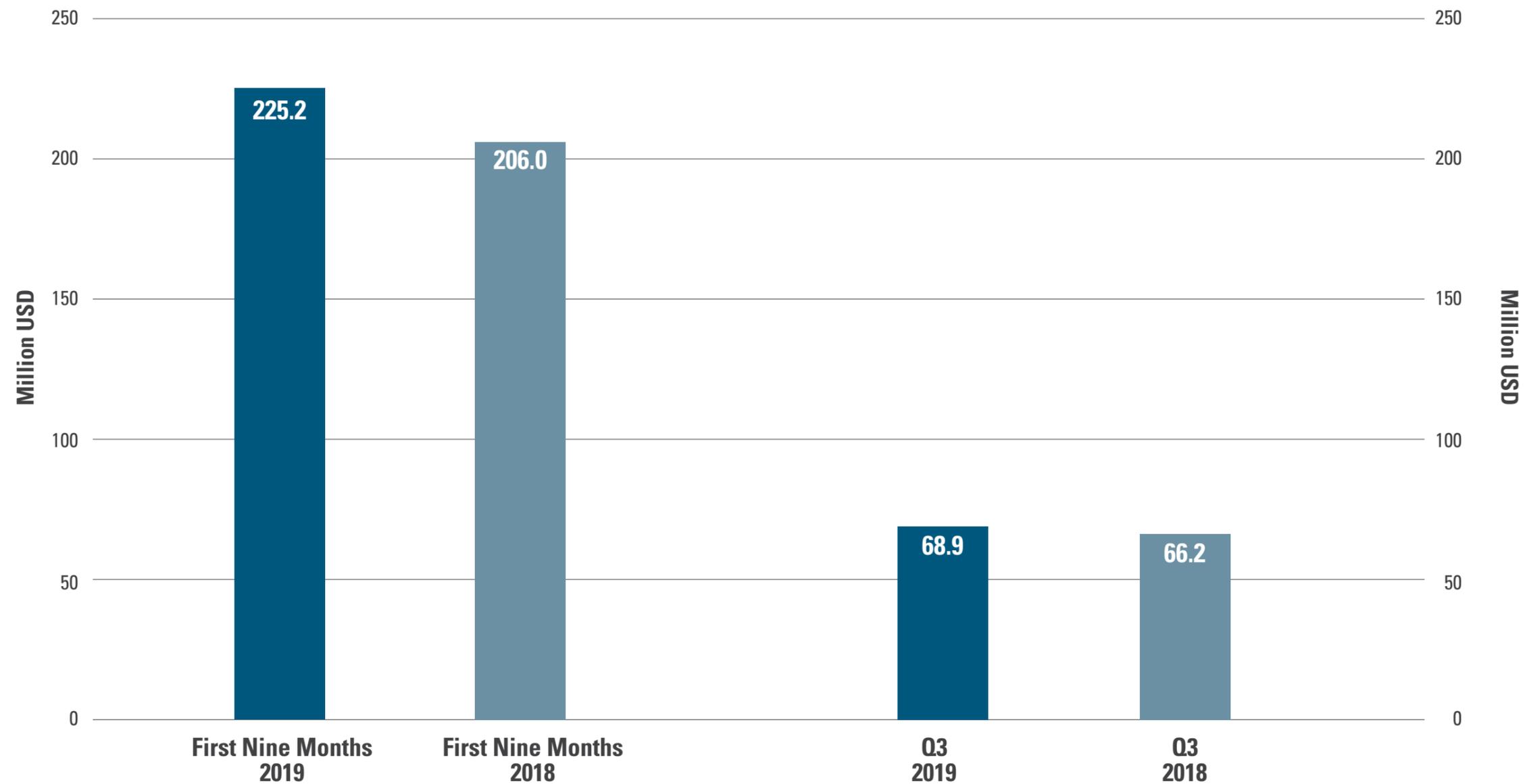
Third Quarter 2019

Financial Results – Operating Cash Flow⁽¹⁾



⁽¹⁾ Non-IFRS Measures, see MD&A

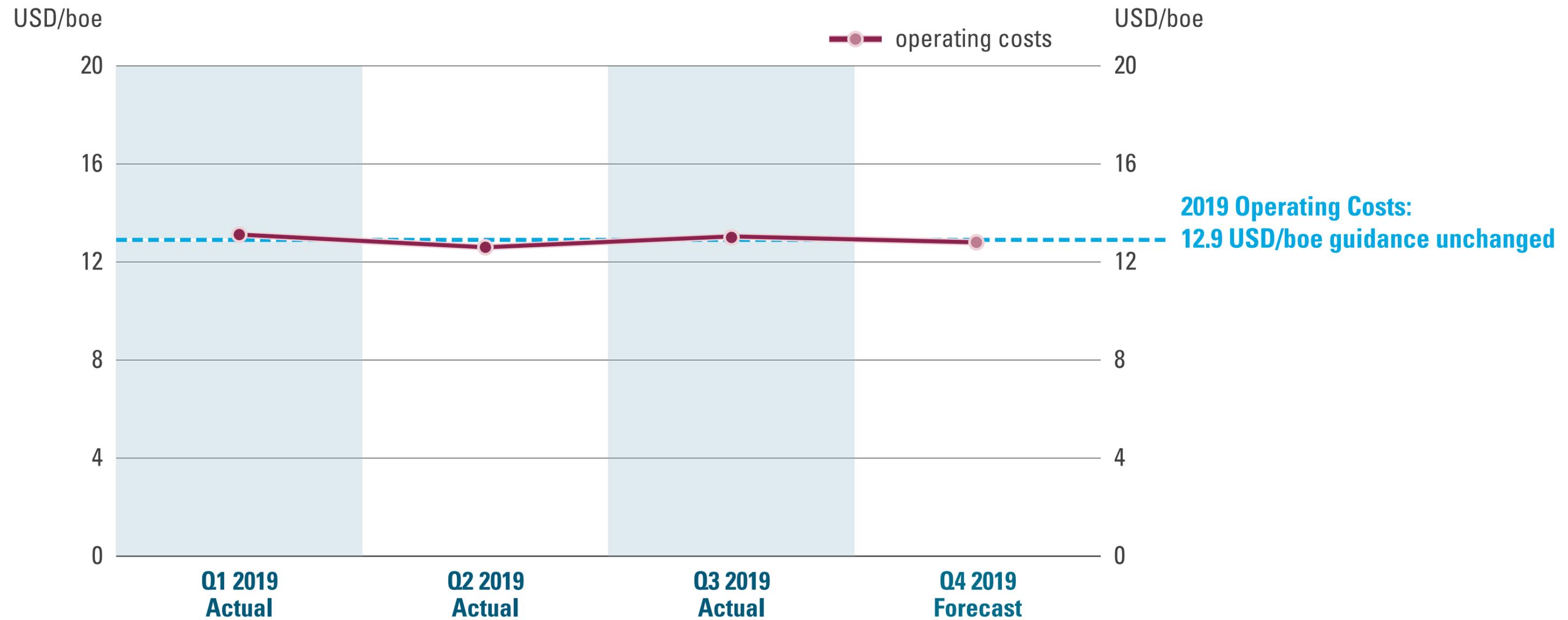
First Nine Months 2019 Financial Results – EBITDA⁽¹⁾



⁽¹⁾ Non-IFRS Measures, see MD&A

First Nine Months 2019

Operating Costs ⁽¹⁾



⁽¹⁾ Non-IFRS Measure, see MD&A

First Nine Months 2019

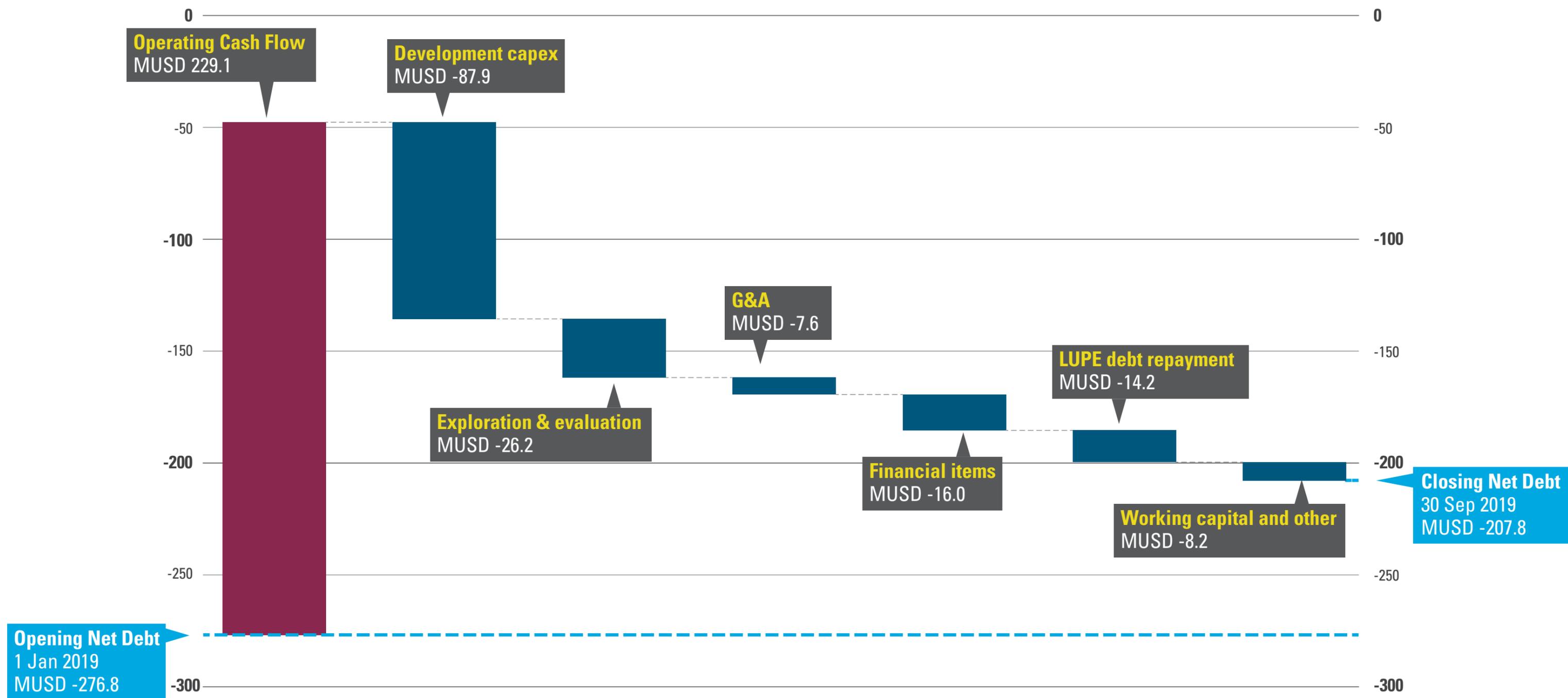
Netback⁽¹⁾ (USD/boe)

	Third Quarter 2019	First Nine Months 2019
<i>Average Dated Brent oil price</i>	<i>(62.0 USD/bbl)</i>	<i>(64.6 USD/bbl)</i>
Revenue	31.5	33.0
Cost of operations	-10.9	-11.0
Tariff and transportation	-1.6	-1.6
Production taxes	-0.5	-0.4
Operating costs ⁽²⁾	-13.0	-13.0
Cost of blending	-1.3	-1.3
Inventory movements	-0.2	0.1
Revenue – production costs	17.0	18.8
Cash taxes	-0.4	-0.3
Operating cash flow⁽²⁾	16.6	18.5
General and administration costs ⁽³⁾	-0.5	-0.6
EBITDA²	16.5	18.2

⁽¹⁾ Based on production volumes ⁽²⁾ Non-IFRS Measures, see MD&A ⁽³⁾ Adjusted for depreciation

First Nine Months 2019

Net Debt⁽¹⁾



⁽¹⁾ Non-IFRS Measures, see MD&A

First Nine Months 2019

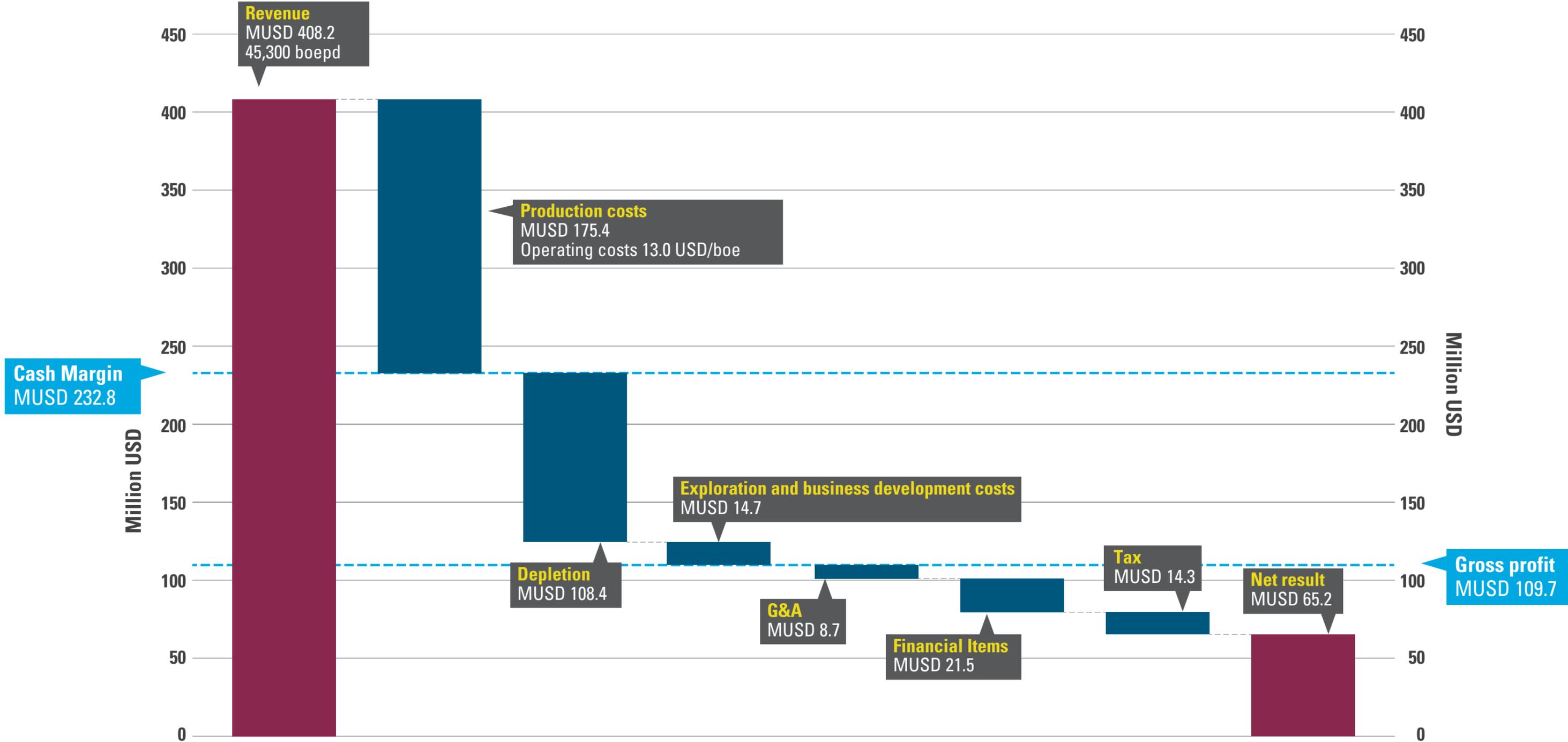
G&A / Financial Items

	MUSD	Third Quarter 2019	First Nine Months 2019
G&A		2.3	7.6
G&A – Depreciation		0.4	1.1
G&A Expense		2.7	8.7
		Third Quarter 2019	First Nine Months 2019
Interest expense		3.0	14.6
Loan facility commitment fees		0.4	1.2
Amortisation of loan fees		0.4	1.6
Foreign exchange loss (gain), net ⁽¹⁾		4.7	-4.2
Unwinding of site restoration discount		2.7	8.0
Other		–	0.3
Net Finance Costs		11.2	21.5

⁽¹⁾ Mainly non-cash, driven by the revaluation of intra-group loans

First Nine Months 2019

Financial Results



First Nine Months 2019

Balance Sheet

	MUSD	30 Sep 2019	31 Dec 2018
Assets			
Oil and gas properties		1,053.8	1,014.8
Other non-current assets		159.3	185.2
Current assets		114.0	98.9
		1,327.1	1,298.9
Liabilities			
Financial liabilities		219.0	283.7
Provisions		175.8	167.3
Other non-current liabilities		54.8	55.8
Current liabilities		112.9	96.3
Equity		764.6	695.8
		1,327.1	1,298.9

- In excess of 80 MUSD of debt reduction year to date
- Debt to EBITDA < 0.8x

International Petroleum Corp.

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Reader Advisory

Forward Looking Statements

This presentation contains statements and information which constitute “forward-looking statements” or “forward-looking information” (within the meaning of applicable securities legislation). Such statements and information (together, “forward-looking statements”) relate to future events, including the Corporation’s future performance, business prospects or opportunities. Actual results may differ materially from those expressed or implied by forward-looking statements. The forward-looking statements contained in this presentation are expressly qualified by this cautionary statement. Forward-looking statements speak only as of the date of this presentation, unless otherwise indicated. IPC does not intend, and does not assume any obligation, to update these forward-looking statements, except as required by applicable laws.

All statements other than statements of historical fact may be forward-looking statements. Any statements that express or involve discussions with respect to predictions, expectations, beliefs, plans, projections, forecasts, guidance, budgets, objectives, assumptions or future events or performance (often, but not always, using words or phrases such as “seek”, “anticipate”, “plan”, “continue”, “estimate”, “expect”, “may”, “will”, “project”, “forecast”, “predict”, “potential”, “targeting”, “intend”, “could”, “might”, “should”, “believe”, “budget” and similar expressions) are not statements of historical fact and may be “forward-looking statements”. Forward-looking statements include, but are not limited to, statements with respect to: IPC’s intention and ability to continue to implement strategies to build long-term shareholder value; IPC’s intention to review future potential growth opportunities; the ability of IPC’s portfolio of assets to provide a solid foundation for organic and inorganic growth; the continued facility uptime and reservoir performance in IPC’s areas of operation; the completion of the Vert La Gravelle redevelopment project, including drilling and related production rates and the ability to gather further information regarding the southern part of the field, and other organic growth opportunities in France; the completion of the third phase of infill drilling in Malaysia and the ability to identify and mature additional locations, and the production uplift from such drilling; future development potential of the Suffield operations, including continued and future oil drilling and gas optimization programs, the ability to offset natural declines and the N2N EOR development project (including estimated peak rates and timing of such project); the proposed further conventional oil drilling in Canada, including the ability of such drilling to identify further drilling or development opportunities; development of the Blackrod project in Canada; the results of the facility optimization program and the work to debottleneck the facilities and injection capability and the F-Pad production, as well as water intake and steam generation issues, at Onion Lake Thermal; the intention to commence a share repurchase program, including the acceptance thereof by the TSX; the ability to IPC to acquire common shares under the proposed share repurchase program, including the timing of any such purchases; the return of value to IPC’s shareholders as a result of the share repurchases program; 2019 production range, exit rate, operating costs and capital expenditure estimates; potential further acquisition opportunities; estimates of reserves; estimates of contingent resources; estimates of prospective resources; the ability to generate free cash flows and use that cash to repay debt and to continue to deleverage; and future drilling and other exploration and development activities.

Statements relating to “reserves”; “contingent resources” and “prospective resources” are also deemed to be forward-looking statements, as they involve the implied assessment, based on certain estimates and assumptions, that the reserves and resources described exist in the quantities predicted or estimated and that the reserves and resources can be profitably produced in the future. Ultimate recovery of reserves or resources is based on forecasts of future results, estimates of amounts not yet determinable and assumptions of management.

The forward-looking statements are based on certain key expectations and assumptions made by IPC, including expectations and assumptions concerning: prevailing commodity prices and currency exchange rates; applicable royalty rates and tax laws; interest rates; future well production rates and reserve and contingent resource volumes; operating costs; the timing of receipt of regulatory approvals; the performance of existing wells; the success obtained in drilling new wells; anticipated timing and results of capital expenditures; the sufficiency of budgeted capital expenditures in carrying out planned activities; the timing, location and extent of future drilling operations; the successful completion of acquisitions and dispositions; the benefits of acquisitions; the state of the economy and the exploration and production business in the jurisdictions in which IPC operates and globally; the availability and cost of financing, labour and services; and the ability to market crude oil, natural gas and natural gas liquids successfully.

Although IPC believes that the expectations and assumptions on which such forward-looking statements are based are reasonable, undue reliance should not be placed on the forward-looking statements because IPC can give no assurances that they will prove to be correct. Since forward-looking statements address future events and conditions, by their very nature they involve inherent risks and uncertainties. Actual results could differ materially from those currently anticipated due to a number of factors and risks. These include, but are not limited to: the risks associated with the oil and gas industry in general such as operational risks in development, exploration and production; delays or changes in plans with respect to exploration or development projects or capital expenditures; the uncertainty of estimates and projections relating to reserves, resources, production, revenues, costs and expenses; health, safety and environmental risks; commodity price and exchange rate fluctuations; interest rate fluctuations; marketing and transportation; loss of markets; environmental risks; competition; incorrect assessment of the value of acquisitions; failure to complete or realize the anticipated benefits of acquisitions or dispositions; the ability to access sufficient capital from internal and external sources; failure to obtain required regulatory and other approvals; and changes in legislation, including but not limited to tax laws, royalties and environmental regulations. Readers are cautioned that the foregoing list of factors is not exhaustive.

Additional information on these and other factors that could affect IPC, or its operations or financial results, are included in the management discussion and analysis for the nine months ended September 30, 2019 (MD&A) (See “Cautionary Statement Regarding Forward-Looking Information” therein), the Corporation’s Annual Information Form (AIF) for the year ended December 31, 2018 (See “Cautionary Statement Regarding Forward-Looking Information”, “Reserves and Resources Advisory” and “Risk Factors” therein) and other reports on file with applicable securities regulatory authorities, which may be accessed through the SEDAR website (www.sedar.com) or IPC’s website (www.international-petroleum.com).

Non-IFRS Measures

References are made in this press release to “operating cash flow” (OCF), “Earnings Before Interest, Tax, Depreciation and Amortization” (EBITDA), “operating costs” and “net debt”/“net cash”, which are not generally accepted accounting measures under International Financial Reporting Standards (IFRS) and do not have any standardized meaning prescribed by IFRS and, therefore, may not be comparable with definitions of OCF, EBITDA, operating costs and net debt/net cash that may be used by other public companies. Non-IFRS measures should not be considered in isolation or as a substitute for measures prepared in accordance with IFRS.

Management believes that OCF, EBITDA, operating costs and net debt/net cash are useful supplemental measures that may assist shareholders and investors in assessing the cash generated by and the financial performance and position of the Corporation. Management also uses non-IFRS measures internally in order to facilitate operating performance comparisons from period to period, prepare annual operating budgets and assess the Corporation’s ability to meet its future capital expenditure and working capital requirements. Management believes these non-IFRS measures are important supplemental measures of operating performance because they highlight trends in the core business that may not otherwise be apparent when relying solely on IFRS financial measures. Management believes such measures allow for assessment of the Corporation’s operating performance and financial condition on a basis that is more consistent and comparable between reporting periods. The Corporation also believes that securities analysts, investors and other interested parties frequently use non-IFRS measures in the evaluation of issuers.

The definition and reconciliation of each non-IFRS measure is presented in IPC’s MD&A (See “Non-IFRS Measures” therein).

Disclosure of Oil and Gas Information

This presentation contains references to estimates of 2P reserves and resources attributed to the Corporation’s oil and gas assets. Gross reserves / resources are the total working interest (operating or non-operating) share reserves before the deduction of any royalties and without including any royalty interests receivable.

Reserves estimates, contingent resource estimates and estimates of future net revenue in respect of IPC’s oil and gas assets in the Suffield area of Canada are effective as of December 31, 2018, and are included in the report prepared by McDaniel & Associates Consultants Ltd. (McDaniel), an independent qualified reserves evaluator, in accordance with National Instrument 51-101 – Standards of Disclosure for Oil and Gas Activities (NI 51-101) and the Canadian Oil and Gas Evaluation Handbook (the COGE Handbook), and using McDaniel’s January 1, 2019 price forecasts.

Reserves estimates, contingent resource estimates and estimates of future net revenue in respect of IPC’s oil and gas assets in the Onion Lake, Blackrod and Mooney areas of Canada are effective as of December 31, 2018, and are included in this reports prepared by Sproule Associates Limited (Sproule), an independent qualified reserves evaluator, in accordance with NI 51-101 and the COGE Handbook, and using McDaniel’s January 1, 2019 price forecasts.

Reserve estimates, contingent resource estimates, prospective resource estimates and estimates of future net revenue in respect of IPC’s oil and gas assets in France and Malaysia are effective as of December 31, 2018, and are included in the report prepared by ERC Equipoise Ltd. (ERCE), an independent qualified reserves auditor, in accordance with NI 51-101 and the COGE Handbook, and using McDaniel’s January 1, 2019 price forecasts.

Reader Advisory

The price forecasts used in the reserve reports are available on the website of McDaniel (www.mcdan.com), and are contained in the MCR.

The reserves life index (RLI) is calculated by dividing the 2P reserves of 288 MMboe as at December 31, 2018, by the mid-point of the initial 2019 production guidance of 46,000 to 50,000 boepd. The reserves replacement ratio is based on 2P reserves of 129.1 MMboe as at December 31, 2017 (including the 2P reserves attributable to the acquisition of the Suffield area assets which completed on January 5, 2018), production during 2018 of 12.4 MMboe, additions to 2P reserves during 2018 of 12.7 MMboe, disposals of 2P reserves related to the disposal of the Netherlands assets of 1.6 MMboe and 2P reserves of 128.0 MMboe as at December 31, 2018 (excluding the 2P reserves attributable to the acquisition of BlackPearl which completed on December 14, 2018).

“2P reserves” means IPC’s gross proved plus probable reserves. “Proved reserves” are those reserves that can be estimated with a high degree of certainty to be recoverable. It is likely that the actual remaining quantities recovered will exceed the estimated proved reserves. “Probable reserves” are those additional reserves that are less certain to be recovered than proved reserves. It is equally likely that the actual remaining quantities recovered will be greater or less than the sum of the estimated proved plus probable reserves.

Contingent resources are those quantities of petroleum estimated, as of a given date, to be potentially recoverable from known accumulations using established technology or technology under development, but which are not currently considered to be commercially recoverable due to one or more contingencies. Contingencies are conditions that must be satisfied for a portion of contingent resources to be classified as reserves that are: (a) specific to the project being evaluated; and (b) expected to be resolved within a reasonable timeframe. Contingencies may include factors such as economic, legal, environmental, political, and regulatory matters, or a lack of markets. It is also appropriate to classify as contingent resources the estimated discovered recoverable quantities associated with a project in the early evaluation stage. Contingent resources are further classified in accordance with the level of certainty associated with the estimates and may be sub-classified based on a project maturity and/or characterized by their economic status.

There are three classifications of contingent resources: low estimate, best estimate and high estimate. Best estimate is a classification of estimated resources described in the COGE Handbook as being considered to be the best estimate of the quantity that will be actually recovered. It is equally likely that the actual remaining quantities recovered will be greater or less than the best estimate. If probabilistic methods are used, there should be at least a 50% probability that the quantities actually recovered will equal or exceed the best estimate.

Contingent resources are further classified based on project maturity. The project maturity subclasses include development pending, development on hold, development unclarified and development not viable. All of the Corporation’s contingent resources are classified as either development on hold or development unclarified. Development on hold is defined as a contingent resource where there is a reasonable chance of development, but there are major non-technical contingencies to be resolved that are usually beyond the control of the operator. Development unclarified is defined as a contingent resource that requires further appraisal to clarify the potential for development and has been assigned a lower chance of development until contingencies can be clearly defined. Chance of development is the probability of a project being commercially viable.

References to “unrisked” contingent resources volumes means that the reported volumes of contingent resources have not been risked (or adjusted) based on the chance of commerciality of such resources. In accordance with the COGE Handbook for contingent resources, the chance of commerciality is solely based on the chance of development based on all contingencies required for the re-classification of the contingent resources as reserves being resolved. Therefore unrisked reported volumes of contingent resources do not reflect the risking (or adjustment) of such volumes based on the chance of development of such resources.

The contingent resources reported in this presentation are estimates only. The estimates are based upon a number of factors and assumptions each of which contains estimation error which could result in future revisions of the estimates as more technical and commercial information becomes available. The estimation factors include, but are not limited to, the mapped extent of the oil and gas accumulations, geologic characteristics of the reservoirs, and dynamic reservoir performance. There are numerous risks and uncertainties associated with recovery of such resources, including many factors beyond the Corporation’s control. There is uncertainty that it will be commercially viable to produce any portion of the contingent resources referred to in this presentation.

2P reserves and contingent resources included in the reports of McDaniel, Sproule and ERCE have been aggregated in this presentation by IPC. Estimates of reserves, resources and future net revenue for individual properties may not reflect the same level of confidence as estimates of reserves, resources and future net revenue for all properties, due to aggregation. This presentation contains estimates of the net present value of the future net revenue from IPC’s reserves. The estimated values of future net revenue disclosed in this presentation do not represent fair market value. There is no assurance that the forecast prices and cost assumptions used in the reserve evaluations will be attained and variances could be material.

References to “contingent resources” do not constitute, and should be distinguished from, references to “reserves”. References to “prospective resources” do not constitute, and should be distinguished from, references to “contingent resources” and “reserves”.

This presentation includes oil and gas metrics including “cash margin netback”, “taxation netback”, “operating cash flow netback”, “cash taxes”, “EBITDA netback” and “profit netback”. Such metrics do not have a standardized meaning under IFRS or otherwise, and as such may not be reliable. This information should not be used to make comparisons.

“Cash margin netback” is calculated on a per boe basis as oil and gas sales, less operating, tariff/transportation and production tax expenses. Netback is a common metric used in the oil and gas industry and is used by management to measure operating results on a per boe basis to better analyze performance against prior periods on a comparable basis.

“Taxation netback” is calculated on a per boe basis as current tax charge/credit less deferred tax charge/credit. Taxation netback is used to measure taxation on a per boe basis.

“Operating cash flow netback” is calculated as cash margin netback less cash taxes. Operating cash flow netback is used to measure operating results on a per boe basis of cash flow.

“Cash taxes” is calculated as taxes payable in cash, and not only for accounting purposes. Cash taxes is used to measure cash flow.

“EBITDA netback” is calculated as cash margin netback less general and administration expenses. EBITDA netback is used by management to measure operating results on a per boe basis.

“Profit netback” is calculated as cash margin netback less depletion/depreciation, general and administration expenses and financial items. Profit netback is used by management to measure operating results on a per boe basis.

BOEs may be misleading, particularly if used in isolation. A BOE conversion ratio of 6 thousand cubic feet (Mcf) per 1 barrel (bbl) is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead. As the value ratio between natural gas and crude oil based on the current prices of natural gas and crude oil is significantly different from the energy equivalency of 6:1, utilizing a 6:1 conversion basis may be misleading as an indication of value.

Currency

All dollar amounts in this presentation are expressed in United States dollars, except where otherwise noted. References herein to USD mean United States dollars. References herein to CAD mean Canadian dollars.



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